

# Strategy-proofness in the Large

Eric Budish  
U. Chicago

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# Strategy-proofness in Market Design

- ▶ Strategyproofness (SP) – reporting your preferences truthfully is a dominant strategy – is perhaps the predominant notion of incentives in market design
  - ▶ Frequently imposed as a theoretical design requirement, across a wide variety of auction, assignment and matching problems
  - ▶ Explicit role in recent real-world reforms in school choice, kidney exchange, two-sided matching (Roth, 2008)
- ▶ Many reasons why SP is so heavily emphasized relative to Bayesian or Nash implementation:
  1. Wilson doctrine (Bergemann Morris, 2005)
  2. Strategically simple for participants (Fudenberg Tirole, 1991)
  3. SP as fairness: unsophisticated players are not disadvantaged (Friedman 1991, Pathak Sonmez 2008)
  4. SP mechanisms generate information about preferences that may be useful to policy makers (Roth, 2008)

# The Limits of SP in Market Design

However, in numerous market design contexts, impossibility theorems indicate that SP severely limits what is possible

- ▶ General equilibrium / Walrasian mechanism: Hurwicz's (1972) impossibility theorem
- ▶ Stable matching: Roth's (1982) impossibility theorem
- ▶ Multi-unit assignment: Papai's (2001) and Ehlers-Klaus's (2003) dictatorship theorems
- ▶ School choice: Abdulkadiroğlu, Pathak and Roth's (2009) impossibility theorem
- ▶ Quasi-linear setting: Green-Laffont's (1977) VCG theorem, in light of Ausubel-Milgrom (2006)
- ▶ Many, many others

Takeaway: SP may be attractive, but it is expensive!

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- ▶ Heuristically: SP-L requires that an agent who regards a mechanism's "prices" as exogenous to her report can do no better than report truthfully
  - ▶ Could be traditional prices (e.g. auction) or price-like statistics (e.g. matching)
- ▶ Positioning "in between" approx SP and approx Bayes-Nash
  - ▶ Weaker than approximate SP: any full-support probability distribution of opponent reports, rather than any realization
  - ▶ Stronger than approximate Bayes Nash, which assumes common knowledge of the true probability distribution.



Problem	Manipulable in the Large	SP-L
<b>Multi-Unit Auctions</b>	Pay-As-Bid	Uniform Price
<b>Single-Unit Assignment</b>	Boston Mechanism	Probabilistic Serial HZ Pseudomarket
<b>Multi-Unit Assignment</b>	Bidding Points Auction HBS Draft	CEEI Generalized HZ
<b>Matching</b>	Priority Match	Deferred Acceptance
<b>Other</b>		Double Auctions Walrasian Mechanism

### Observations

- ▶ Organizes Milton Friedman on auctions, Al Roth on matching
- ▶ Extant theory argument for Approx IC in large markets  $\rightarrow$  SP-L
- ▶ Manipulable in the Large  $\rightarrow$  Empirical Evidence of Problems in Practice
- ▶ We would *not* get this classification with  $\epsilon$ -SP: too demanding

## Obtaining the Classification

- ▶ To show that a mechanism is not SP-L: suffices to produce an example of a profitable manipulation in the large-market limit
  - ▶ Relatively straightforward for each of the mechanisms in the table (App. B)

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- ▶ To show that a mechanism is not SP-L: suffices to produce an example of a profitable manipulation in the large-market limit
  - ▶ Relatively straightforward for each of the mechanisms in the table (App. B)
- ▶ To show that a mechanism is SP-L, we provide two sufficient conditions
- ▶ Condition 1: Envy freeness
  - ▶ A direct mechanism  $\{(\Phi^n)_{\mathbb{N}}, T\}$  is **envy-free (EF)** if, for all  $i, j, n, t$ :
$$u_{t_i}[\Phi_i^n(t)] \geq u_{t_i}[\Phi_j^n(t)].$$
  - ▶ Proposition: EF  $\rightarrow$  SP-L
- ▶ This condition covers most of the mechanisms in the table (including Uniform-Price Auctions)

## EF→SP-L: Idea of Proof

- ▶ Decompose the gain to type  $t_i$  from misreporting as  $t_j$  as
  1. Gain from receiving  $t_j$ 's bundle, holding fixed the realized empirical distribution of types
  2. Gain from affecting the distribution of the realized empirical distribution of types
- ▶ Envy-Freeness directly implies that (1) is non-positive (so long as the realized empirical has full support, which has probability going to one)
- ▶ A probabilistic argument establishes that (2) becomes negligible in large markets
  - ▶ Relies on full-support and iid: else, there could be a realized empirical where agent  $i$  single-handedly affects the probability by a non-vanishing amount (e.g. the probability that zero players report  $t_j$ )
  - ▶ Relies on ex-interim perspective of SP-L: for instance, uniform-price auctions are envy free, but it is always possible to construct a realizations of others' reports where  $t_i$  is pivotal and prefers to report as  $t_j$

## Obtaining the Classification

- ▶ Condition 2: Envy freeness “but for tie breaking”
  - ▶ A direct mechanism  $\{(\Phi^n)_{\mathbb{N}}, T\}$  is **envy-free but for tie breaking (EF-TB)** if for each  $n$  there exists a function  $x^n : (T \times [0, 1])^N \rightarrow \Delta(X_0^n)$ , symmetric over its coordinates, such that

$$\Phi^n(t) = \int_{l \in [0, 1]^n} x^n(t, l) dl$$

and, for all  $i, j, n, t$ , and  $l$ , if  $l_i \geq l_j$  then

$$u_{t_i}[x_i^n(t, l)] \geq u_{t_i}[x_j^n(t, l)].$$

- ▶ Proposition: EF-TB  $\rightarrow$  SP-L
- ▶ Covers the rest of the mechanisms in the table
  - ▶ Approximate CEEI and Deferred Acceptance are EF-TB but are not EF (per an example in Bogomolnaia and Moulin, 2001)
- ▶ Proof more involved, see Appendix A for details

# Relationship to Theory Literature on Large Markets

Problem	Manipulable in the Large	SP-L
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<b>Other</b>		<b>Double Auctions Walrasian Mechanism</b>

# Relationship to Theory Literature on Large Markets

- ▶ We obtain results for several mechanisms whose large-market incentives properties are well understood:
  - ▶ Uniform-Price Auctions (Swinkels, 2001)
  - ▶ Probabilistic Serial (Kojima Manea, 2010)
  - ▶ Deferred Acceptance (Immorlica Mahdian 2005; Kojima Pathak, 2009)
  - ▶ Double Auctions (Rustichini Satterthwaite Williams 1994; Cripps Swinkels 2006)
  - ▶ Walrasian Mechanism (Roberts and Postlewaite 1976; Jackson and Manelli 1997)
- ▶ As well as for some mechanisms whose large-market properties are less well understood:
  - ▶ Hylland-Zeckhauser Pseudomarket (1979) and its generalization (Budish, Che, Kojima and Milgrom, 2012)
  - ▶ Approximate CEEI (Budish, 2011)

# Relationship to Theory Literature on Large Markets

- ▶ Moreover, we obtain these results using a single notion of approximate incentive compatibility, SP-L
- ▶ Previous literature has used different notions, tailored for each mechanism
  - ▶ Roberts and Postlewaite: truthful reporting is ex-post approximately optimal for all opponent reports where eqm prices vary continuously with reports
  - ▶ RSW: exact Bayes-Nash equilibria
  - ▶ Swinkels: both exact and approximate Bayes-Nash equilibria
  - ▶ Kojima and Pathak: approximate Nash equilibria, with complete information on one side of the market and incomplete on the other side. Also approximate Bayes-Nash
  - ▶ Kojima and Manea: exact SP, in a large enough finite market
- ▶ Tradeoffs
  - ▶ SP-L weaker than many of the previous notions (or non-comparable)
  - ▶ We require finite type, action, outcome spaces



# Relationship to Empirical Literature on Manipulability

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## Relationship to Empirical Literature on Manipulability

- ▶ For each of the mechanisms in the Manipulable in the Large column of the table, there is empirical evidence that participants strategically misreport their preferences in practice.
- ▶ Also evidence that some participants fail to play best responses, and that this undermines efficiency, fairness, or other design objectives
  - ▶ Pay-as-bid auctions: Friedman (1991), Jegadeesh (1993), Brenner et al. (2009)
  - ▶ Boston mechanism: Abdulkadiroğlu et al (2006, 2009)
  - ▶ Bidding points auction: Krishna and Ünver (2008), Budish (2011)
  - ▶ HBS draft mechanism: Budish and Cantillon (2012)
  - ▶ Priority match: Roth (1990, 1991, 2002)

# SP-L is cheap relative to Bayes-Nash

- ▶ Theorem (stated informally):
  - ▶ Consider a social choice function  $F$  defined over  $\Omega^*$ , the union of all common prior, i.i.d., full support type spaces
  - ▶ If  $F$  is continuous and limit Bayes-Nash implementable, then  $F$  is approximately SP-L implementable
- ▶ Translation: SP-L is cheap relative to Bayes-Nash implementation, at least in large, anonymous markets
- ▶ Example: market design debate over the Boston mechanism
- ▶ N.B. result generalizes to accommodate some kinds of discontinuities as well (see appendix)

# Summary

- ▶ We propose SP-L as a second-best alternative to SP:
  1. Many of the benefits of SP design favor SP-L design as well
    - ▶ Wilson doctrine, strategic simplicity, fairness, data
  2. Classification of non-SP mechanisms favors SP-L
    - ▶ Organizes Friedman on auctions, Roth on matching
    - ▶ Organizes theory literature on approx IC in large markets
    - ▶ Empirical evidence: It is mechanisms that not only are not SP but that are *not even SP-L* that have problems in practice
  3. Under some assumptions, SP-L is approximately costless relative to Bayes-Nash or Nash

## Hope for the paper

- ▶ Hope: paper will be viewed as formal justification for focusing on SP-L when confronting a new market design problem for which there are no good SP solutions
  - ▶ Example: Budish (JPE 2011) on course allocation, given Papai-Ehlers-Klaus dictatorship theorems (implemented at Wharton in Fall 2013, now several more)
  - ▶ Fudenberg: “SP is a virus”
- ▶ Caveat: of course, large-market limit is an abstraction – frequently useful, always imperfect
  - ▶ Just as the assumption of price-taking behavior is a useful if imperfect abstraction in some other parts of economics
- ▶ In environments where this abstraction is compelling:  
**consider designing a mechanism that is SP-L!**